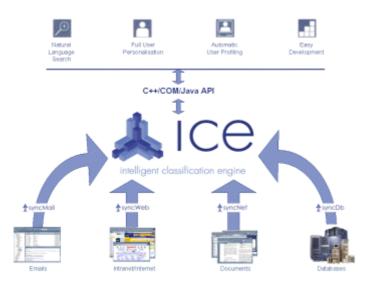


Most companies these days are under increased pressure to reduce costs, increase profits, charge for services which were previously free, look for new services they can implement quickly to generate a profitable revenue stream, retain customers, increase customer interaction and attract new customers.

We help companies achieve this.

We can do this in a number of ways. We can dramatically improve the effectiveness of existing product targeting, advertising, summarisation, searching, customer profiling, and personalisation; we can even help you to unlock your corporate knowledge base.



Future Edge has developed *the* **Intelligent Classification Engine** (*ICE*). *ICE* is a piece of software that is capable of understanding natural language. It accomplishes this by first *isolating the context and meaning of words within any piece of text supplied to it.*

This can be a question, news article, review, product description, resume, legal contract, insurance policy, database, in fact any text based information you have at your disposal.

ICE then *compares its understanding of each individual piece of text to build a network of relationships* between them i.e. it understands how one document might be relevant or relate to another.

In the case of searches, *highly relevant documents, news articles, product descriptions, adverts etc are returned.* Where the originating text is large - *automatic, dynamic and intelligently created summaries are created.*

ICE does this in real-time with phenomenal speed over many documents and many users.

The key to this is *clever use of neural network technology and Bayesian statistical algorithms* to actually understand the context of information provided to it and learn from previous interaction with the user. *ICE* is of course *only as knowledgeable as the quantity and quality of the information provided* to it, but it also learns an individual's preferences over time.

One of the many advantages of using *ICE* is that you *constantly search on the* **most up to date information**, and it dynamically inserts links to current documents rather than relying manually entered links - which will always be to documents older than the one you are currently browsing! In addition meta-tags or keywords are rendered unnecessary as *ICE* re-reads the document and decides relevancy for each individual query. This dramatically **reduces the cost and effort involved in publishing** any information. It also **greatly increases the speed and ease** with which companies can publish new information. When we ran *ICE* against the BBC's website, to demonstrate part of it's power, *ICE* not only returned highly relevant articles but also **inserted more relevant & current hyperlinks automatically** than those, which were manually entered.

In addition the Intelligent Classification Engine (*ICE*) **profiles each user dynamically** and can recommend new information based on past reading, buying or browsing habits - *this includes dynamic and personalised advertising*. It's possible to tune the speed at which ICE adjusts to changes in user behaviour, enabling the effectiveness of advertising to be increased significantly for trends in various markets.

Finally *ICE* assists in publishing information by automatically categorising documents to multiple categories. It does this by reading documents already published to a category and then comparing the current one for relevance.

ICE exposes well-documented API's and is ideal for use in OEM style solutions.

Contact: **Richard Harris** Sales & Marketing Director +44 7768 877 464 Richard@futureedge.co.uk

